# The Scandinavian Welfare Model in Crisis? Achievements and Problems of the Danish Welfare State in an Age of Unemployment and Low Growth

Jørgen Goul Andersen\*

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## Introduction

The Danish welfare state has received much less attention in the international literature than the Swedish. Not without justification, Sweden is presented as the archetypal representative of the Scandinavian welfare model. This implies, however, that the crisis of the Swedish economy in the 1990s has raised serious questions about the viability of the once so highly praised Scandinavian model. As Table 1 shows, total public expenditure in Sweden rose dramatically from 60.0 percent of GDP in 1989 to 74.1 percent in 1993, which lead to an unprecedented government net lending in 1993 of 13.4 percent of GDP.

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## Introduction

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Table 1. Total Government Expenditure (Total Outlays)<sup>a)</sup> in Various OECD Countries, 1989-1993, as Percent of GDP, and Unemployment as Percent of Labor Force in 1989 and 1993

	Unemp	loyment	Total or	utlays of go	overnment	as percent	of GDP
	1989	1993	1989	1990	1991	1992	1993
Denmark	8.1	10.7	59.6	58.6	59.2	61.3	63.8
Sweden	1.3	8.2	60.0	60.8	62.8	68.7	74.1
Finland	3.4	17.7	43.3	46.8	55.5	60.6	62.1
Norway	4.9	6.0	54.7	54.9	56.5	na	na
Germany	6.8	8.8	45.5	45.7	48.3	48.1	49.1
Netherlands	8.3	6.2	57.6	57.5	58.0	58.6	59.0
France	9.4	11.5	49.1	49.9	50.6	52.2	54.9
Italy	11.8	10.8	51.7	53.6	53.9	53.9	56.5
UK	6.1	10.2	40.7	42.2	42.9	45.2	45.6
EU-15	8.7	11.0	47.5	48.5	49.8	50.8	52.7
USA	5.2	6.7	35.7	36.6	38.0	38.1	37.3

<sup>&</sup>lt;sup>a.</sup> Total outlays include current disbursements plus gross capital formation and purchases of land and intangible assets.

Source: OECD (1995a). Figures are not corrected for comparability problems.

However, the Swedish economy is likely to recover, and the economic problems which suddenly struck Sweden in the 1990s have almost been part of "everyday life" in the Danish welfare system throughout the last 20 years. Even in 1993, the Danish unemployment rate was still above the Swedish. Denmark had to adjust its welfare arrangements in the 1980s; Sweden is going through the same process in the 1990s. Still, Denmark has by no means abolished its welfare system. On the contrary, at most points, there have been uninterrupted welfare improvements throughout the last 15 years. Thus, the Danish system may give both a more balanced impression of the problems of the Scandinavian welfare *model* and a more balanced account of what the Scandinavian welfare model may *realistically* hope to achieve.

This article assesses some of the main crisis arguments from the international literature whereas some of the more "parochial" national concerns such as the (largely flawed) arguments about the need to "adapt" the Scandinavian welfare state to the European Union are omitted in this article. The main issue, illuminated by the Danish experience, is whether the Scandinavian welfare model is still viable in the face of changing economic and social surroundings. Apart from economic pressures, we also consider arguments about citizenship and legitimacy. Besides, a brief account of the achievements of the Danish welfare state in the 1980s and 1990s may contribute to the debate about whether it is worth saving at all.

## What Sort of Welfare State? - What Sort of Crisis?

To illuminate some basic characteristics of the Danish welfare model, a somewhat imaginary "Continental European Model" is presented as contrast. The description is inspired by the well-known works of Titmuss (1968) and Esping-Andersen (1990) but is more concrete and less theoretically ambitious (for detailed descriptions, see e.g. Ploug & Kvist 1994a,b,c; Goul Andersen & Munk Christiansen 1991). Some main aspects are described in Fig. 1.

Most basically, the Danish model is based on a principle of universalism or citizenship rather than social insurance contributions. This partly derives from the fact that Denmark consciously chose a different path than Germany in 1891, when old-age pension was first introduced (Petersen 1990), partly from the later dialectic between Social Democrats introducing reforms mainly for the working class and the efforts of non-socialist parties to extend such rights to their own middle-class constituencies (Baldwin 1988). As a consequence, means-tested social rights have become increasingly universal. A case in point is the Danish old-age pensions which are universal, flat-rate pensions. In practice, even the unemployment benefit system approached the principle of universalism until 1996, as it required only one year of membership of an unemployment insurance fund and 26 weeks of paid employment to obtain full membership rights. As all members were entitled to seven years of unemployment benefits, the risk of being involuntarily transferred to the social assistance system was small.<sup>2</sup>

In accordance with the citizenship principle, the basic unit of the Danish welfare system has increasingly become the individual rather than the family. Social assistance and rent subsidies for tenants are still means-tested at the family level but most social rights are linked to the individual. For instance, student allowances are obtained by all students from the age of 18, and the allowances become entirely independent of parents' income when the students turn 20. Alongside the high labor market participation of women, this means that only some 1–2 percent of the adult population are privately supported (Goul Andersen, 1995d). All other adult citizens are either gainfully employed or receive some sort of transfer income from the state.

Nevertheless, it is a myth that welfare expenditures are exceptionally high in Denmark. Most of the difference between North West European welfare states reported in international statistics is caused by formal differences in accounting practices, taxation systems – and/or in the level of interest payments on public debt ("sins of the past"). When we correct for such differences, it turns out that expenditure levels for (current) public provisions are only slightly higher in Denmark than in Germany (Table 2). This is confirmed if we aggregate the social expenses and correct for differences in

Fig. 1. Some Major Differences Between the Danish Welfare Model and an Ideal-Typical Continental European Model.

	Danish (Scandinavian) Model	Continental European Model
Basic Principle	Universalism/citizenship: All citizens are entitled to social services financed by general taxes (e.g. universal, flat-rate pensions)	Insurance <sup>a)</sup> :  A large number of provisions are financed by social security contributions (e.g. employment or earnings-related pensions)
Tax Structure	1) High income taxes, small social security contributions <sup>b)</sup> 2) Highly progressive income tax 3) High indirect taxes	Lower income taxes, large social security contributions     Less progressive income tax     Smaller indirect taxes
Basic unit	The individual: Nearly all adults are de facto entitled to some social security income if they are not employed	The family <sup>a)</sup> : According to the principle of subsidiarity, the family maintains a larger responsibility for family members
Equality/ redistribution	High	Lower
Structure of Public Spending	Large expenditures for social service provisions. 30 percent of the labor force employed in the public sector	Large expenditures for social transfers. Smaller public service sector
Total expenditure/ taxation	High	Also high
Who benefits	Women Families with children Students Low-income groups People with unstable employment	More favourable for high income groups/people with stable employment.

<sup>&</sup>lt;sup>a)</sup> These stereotypes have, of course, been substantially modified by establishing parallel systems for non-insured, and by gradually loosening the responsibilities of the family.

taxation of transfer incomes which are typically paid as gross benefits subject to tax in Denmark.<sup>3</sup>

The Danish tax system corresponds with the welfare system, i.e. social security contributions are almost entirely replaced by income taxes. However, the assumption that taxes on labor are extraordinarily high in Denmark is also a myth: If we add income taxes and social security

b) Under the 1993 tax reform, a social security contribution was formally introduced to finance unemployment insurance and other state-financed labor market programmes. However, it functions largely as an additional tax and is usually referred to simply as the "gross tax."

Table 2. Public Expenditure as Percentage of Gross Factor Income in Denmark, The Netherlands and Germany, 1987

	Denmark	The Netherlands	Germany
A. From "above"  Uncorrected OECD data  Corrections: Taxation of income transfers, EU subsidies, church taxes, etc.	67.8 -2.4	63.6 -1.7	50.8 4.4
Gross Expenditure Interest payments (net)	65.4 -9.9	61.9 -8.0	55.0 -3.1
Expenditure for public provisions	55.5	53.9	51.9
B. From "below" Total social expenditure, corrected for taxation of income transfers	40.9	about 40	38.1

Source: Goul Andersen & Munk Christiansen (1991; for details, see pp. 41-47). Mainly based on OECD (1995b), and Det økonomiske Råd (1989).

contributions into a "composite income tax," this (composite) income tax as a percentage of GDP resembles most other North European countries (OECD 1995c). The relative weight of composite income taxes, as a proportion of the total tax revenue, equals the average for the European Union (55 percent) but is much lower than e.g. in Germany (66 percent). Also at the individual level, we find that composite marginal tax rates for small and medium incomes are slightly lower than in Germany and the Netherlands, and under the tax reform act of 1993, they are scheduled to become quite a bit lower in 1998 (Regeringen 1993, 57). However, the Danish tax system is more progressive, and marginal taxes for higher incomes are among the very highest in Europe.

The Danish welfare state is strongly oriented towards the goal of *equality*, also beyond the sheer principle of universalism. Thus unemployment benefits are 90 percent of previous earnings but with a quite low ceiling of some 132,000 kr (1994/95 level). This means that in practice, unemployment benefits come close to a flat-rate benefit as most unemployed receive the maximum. However, since 1975, the average compensation rate has declined from some 75 percent to about 65 percent (Pedersen, Pedersen & Smith 1995, 41), i.e. close to that of other Northern European welfare states. Another example is the Danish educational system which assigns unusually high priority to basic education and to training skilled workers (Goul Andersen & Munk Christiansen 1991, Ch. 4) and less to higher education.

Next, the Danish welfare state gives high priority to *service provisions*, whereas expenses for income transfers were quite small until recently (Goul Andersen & Munk Christiansen 1991, Ch. 6). This means that public

employees constitute some 30 percent of the labor force; from 1970 to the early 1980s, the number of public employees almost doubled, not least because of a rapid expansion of public care for pre-school children and for the old. This went hand in hand with an explosion in female labor market participation (Table 7): Public care facilities not only enabled more women to enter the labor market but also provided a large number of the new jobs for women.

Overall, women are among the winners in the Danish welfare system, not only as far as employment opportunities are concerned. Thus more women than men receive unemployment benefits, and at higher compensation rates. The same holds for public pensions. Other beneficiaries include students, families with small children (provision of day-care institutions is even significantly higher than in Sweden. See Togeby 1987; Goul Andersen & Munk Christiansen 1991, 132), low income groups, and people with unstable employment. Higher income groups, on the other hand, are disadvantaged not only on the tax side but also as far as unemployment benefits and public pensions are concerned.

Thus, it is more the structure of the welfare state and the distributive aspects than levels of public expenditure that distinguishes the Danish (Scandinavian) welfare system from other welfare systems in North Western Europe. In some respects, the Danish welfare state is more generous, in other respects, other European countries have higher standards. However, the Danish welfare state contributes very significantly to social equality and gender equality, i.e. the welfare system compensates to a very large degree for differences in labor market positions. It is also at this point that we encounter the most important achievements of the Danish welfare state in the 1980s and 1990s (see below).

But, as we hear from many sides, all European welfare systems have serious problems. The literature on welfare state problems abounds, and each academic discipline seems to have developed its own notions of a welfare state crisis. Apart from the problem of achieving efficiency in service production on non-market conditions (a problem which is not considered here), economists have become increasingly concerned with unintended micro-level effects of welfare arrangements in terms of economic disincentives; political scientists have been concerned with steering problems such as factors leading to excessive growth of public expenditure; sociologists have been concerned with problems of alienation and paternalism; political sociologists have analyzed legitimacy problems, just to mention a few topics. Finally, all disciplines are concerned with the challenges of changing demographic and social structures such as aging populations and labor market marginalization. Not least long-term unemployment is claimed to generate a "two thirds society" (Dahrendorf 1988; 1994) which may undermine citizenship and solidarity as well as the

economy of the welfare state. Some economists even contend that marginalization is largely an unintended side effect of the welfare state, as it disturbs the flexibility of the market.

The analysis below concentrates on major aspects that are either very fundamental or might seem especially threatening to a welfare model of the Scandinavian type. In the following section we address the problem of "uncontrollable budgets." Next, we examine some of the problems highlighted by economists in the 1990s, i.e. economic disincentives and inflexibility of labor markets – a problem which should be very profound in Denmark because of its high emphasis on economic equality. The next section examines theories of legitimacy problems in the light of recent survey evidence, and the final section assesses some of the achievements of the Scandinavian model as it has been functioning in Denmark during two decades of mass unemployment and economic problems interrupted only by short periods of prosperity.

## Budgetary Pressures: Uncontrollable Expenditures?

Demand Overload and Ungovernability

In the 1970s and 1980s, discussions about the crisis of the welfare state were frequently phrased in terms of "demand overload" or "ungovernability" (Birch 1984). It was argued that the state was unable to withstand the demands of strong pressure groups and that the spiral of increasing demands and expectations, and declining economic capacity, would lead either to economic or moral bankruptcy of the welfare state, or both.

Certainly these pressures were and remain very strong but as the welfare state survived and even managed to put inflation under control, we know by now that the claims were exaggerated. But it is illuminating to examine at which point they went wrong. In retrospect, it appears that they (1) overestimated the power of interest groups and underestimated the powers of the state to withstand the pressures; (2) underestimated the capacity of public officials to learn from previous errors; and (3) underestimated the crisis awareness, the willingness to make sacrifices, and the adjustment of expectations among the general public. As the two last-mentioned factors largely explain the first-mentioned, they are discussed below.

When it comes to the power of pressure groups, it is important to distinguish between public consumption and transfers. Public services are usually not very redistributive (Hansen 1990; Goodin & LeGrand 1987),<sup>4</sup> user groups tend to be strong and are supported by strong groups of public employees who deliver the services. Income transfers, on the other hand, are highly redistributive (Hansen 1990; 1995) but are received by people with fewer resources who often have difficulties organizing and have little

Table 3. Public Consumption and Transfers at Fixed Prices. 1980-1992. Index 1980 = 100

	1980	1982	1984	1986	1988	1990	1991	1992	Percent of GFI 1992
Public consumption Transfers (excl. interest payments)	100 100	106 109	105 112	109 113	112 127	110 134	111 140	112 147	29.7 30.2 <sup>b)</sup>
Interest payments	100	153	262	262	239	229	233	219	7.9
Total, current disbursements	100	111	120	122	128	129	132	135	67.9

<sup>&</sup>lt;sup>a.</sup> Public consumption deflated by public consumption deflator. Transfers and interest payments deflated by consumer price index.

b. Of which transfers to households amounted to 22.8 percent of GFI.

support from public employees. Thus social transfers should be much easier to control than services.

This was also the lesson from the situation in the 1970s (Kristensen 1987). However, the point is that the lesson was learned. The bourgeois government from 1982–1993 took a number of initiatives to reverse the trend: It introduced fixed budgets to control total expenditures, it gave top priority to the goal of reducing the number of public employees, and the government put strong pressures on local authorities to reach this goal.

These goals were not reached. But the government did succeed in controlling the growth in public consumption (see Table 3). From 1982 to 1992, public consumption increased by only about 5 percent in real terms, that is, far less than the general economic growth. On the other hand, income transfers to households increased markedly from the mid-1980s, whereas interest payments on public debt which had exploded in the early 1980s stabilized at a high level. We return to the debt problem below; the point here is that public consumption expenditures are controllable when governments are sufficiently determined to control them. With few exceptions, it also seems that the general public did in fact accept the retrenchment policies as a whole because of the economic situation (Goul Andersen 1988).

Indeed, the mentality among the general public was very different from what was implicitly assumed in the "overload" theories. Thus, voter support for the new bourgeois government in 1982 increased dramatically in the first few months when it announced its harsh policies to restore the economy, whereas the subsequent improvement of the economic situation had no measurable effect (Goul Andersen 1995a). More generally, Danish citizens possess a high degree of crisis awareness and willingness to make sacrifices

Source: Goul Andersen & Munk Christiansen (1991). Based on Statistisk Tiårsoversigt, various issues; Statistiske Efterretninger, various issues.

in recession periods, and they adjust their expectations so that general satisfaction does not deteriorate (Petersen 1996). According to the Eurobarometer surveys, both satisfaction with life and satisfaction with democracy are unusually high in Denmark, and unlike in most countries, satisfaction has increased significantly (Goul Andersen 1994a, 59-61). Besides, there has been little dissatisfaction with taxation. This issue has not really been on the voters' agenda since 1973 (in spite of government attempts to mobilize on the issue of tax relief), and most people have believed that the state could not afford lower taxation (ibid., 46-56).

## Aging Populations and Increasing Transfer Expenditures

After the decline of demand overload theories, attention has been directed more towards the increasing transfers, not least the costs of increasing unemployment and of demographic change. Like other advanced nations, Denmark will experience a considerable growth in the proportion of older people in the first half of the 21st century due to low birth rates. Various attempts to calculate the costs conclude that, other things being equal, the increasing costs (pensions, care, health expenditures) will amount to 5–6 percent of GDP over the next 35 years (Arbejdsmarkedspensionsudvalget 1988; Ministry of Finance 1993; Petersen 1994).

However, the economic burden of aging populations will increase less in Denmark than in many other European countries as fertility rates have increased from 1.4 in 1983 to 1.8 in 1994. Here in the mid-1990s, the Nordic countries have the highest fertility rates in Europe, which probably mainly reflects cultural change. To some degree, it may also reflect welfare policies which assign high priority to working families with small children. At any rate, increasing fertility contributes to a somewhat less unfavorable ratio of old people relative to the working population in the future. Less fortunately, high mortality pulls in the same direction. Life expectancy in Denmark, which used to be among the highest in the world, has improved very little since the 1970s and is now the second lowest in the EU (Goul Andersen & Munk Christiansen 1991, Ch. 8; European Council 1995).

Turning from pure demography to welfare arrangements, we find that aggregate spending for health and public pensions in Denmark is relatively low, partly because of a very high pension age of 67 years. Like in other countries, the typical retirement age is lower, and it has declined considerably since an early retirement allowance was introduced in 1979 enabling people to retire at the age of 60 at favorable conditions. Increasingly, even better-educated people prefer early retirement, and this contributes to an increased burden of support. Even if it has a positive short-term effect on unemployment, the major long-term effect tends to be a

Table 4. Functional Distribution of Total Government Outlays, 1972, 1981, 1987 and 1992. Percent of Gross Factor Income (GFI)

	1070/70	1001	1007	Lecos)	Change
	1972/73	1981	1987	1992 <sup>a)</sup>	1972–92
Total government outlays <sup>b)</sup>	49.7	71.3	68.9	70.1	+20.4
Health (excl. administration)     Education (excl. administration)     Social services (excl. administration)	6.3 8.6 4.3	7.0 9.9 6.6	6.3 8.6 6.6	6.2 7.9 6.4	-0.1 -0.7 +2.1
1-3. Basic services	19.2	23.5	21.5	20.5	+1.3
<ol> <li>Social security transf. (excl. unempl.)<sup>c)</sup></li> <li>4a. Of which: Old-age pensions</li> </ol>	11.0 5.1	13.8 6.0	13.5 5.0	14.6 5.2	+3.6 +0.1
1-4. Basic welfare expenditures	30.2	37.3	35.0	35.1	+4.9
<ol> <li>Culture, leisure, the state church</li> <li>Housing &amp; Environment<sup>d)</sup></li> <li>Infrastr., Law Enforcem., Defence</li> </ol>	1.6 1.5 6.7	2.0 2.1 7.9	1.7 1.5 6.5	1.9 2.0 6.0	+0.3 +0.5 -0.7
5-7. Other public services	9.8	12.0	9.7	9.9	+0.1
1-7. Basic services & transfers	40.0	49.3	44.7	45.0	+5.0
8. Other expenditures <sup>c)</sup>	9.7	22.0	24.2	25.1	+15.4

a. Since 1988, the statistical information has been a bit less detailed, and a few pieces of information from 1992 are estimated.

decline in aggregate employment and a permanent increase in transfer payments.

However, this is not a matter of demographic pressures on a "Scandinavian model." As such, long-term demographic changes are not very threatening, and probably less so than in most other countries. Early retirement arrangements are basically a matter of welfare priorities. And although they enjoy extremely high popular support, the arrangements were mainly introduced "from above," more than as a response to irresistible demands "from below." This brings us to the *political* determinants of budgetary pressures.

## Endogenous Pressures: Political Factors

The budget experience from the last two decades points at the importance of endogenous political factors rather than exogenous pressures from interest

b. Total outlays include capital investments and transfers.

c. Excluding unemployment benefits and social assistance. Educational allowances are included in education above.

d. Including rent subsidies for tenants.

e. Unemployment, interest payments, administration, transfers to foreign countries, etc. Source: Goul Andersen (1993, 230). Based on Statistiske Efterretninger, various issues.

groups and demographic changes. Table 4 shows the functional distribution of (total) public expenditure 1972–1992. It turns out that even though total expenditures increased from 50 to 70 percent of GFI, the share of GFI allocated to the health sector remained almost constant whereas educational expenses declined. Other social service expenditures (mainly care for preschool children and for the old) increased quite a bit. Nevertheless, total expenses for basic social service provisions increased its share of GFI by only 1.3 percentage points in spite of the dramatic increase in the number of public employees.

Social transfers (excluding unemployment benefits and social assistance) have increased considerably but mainly due to improvements of existing arrangements and the introduction of new programs. In spite of higher pensions and an increase in the number of old-age pensioners by nearly one third, the proportion of GFI assigned to old-age pensions has *not* increased. And even if we include social transfers, basic welfare expenditures (except unemployment) account for only one fourth of the total increase in public expenditures. The rest is explained by interest payments, unemployment, administration, and transfers to abroad.

This shows the importance of political factors. The low increases in basic welfare spending (and a relative decline from 1981 to 1992) reflect a conscious political effort necessitated by the growth in interest payments and other transfers. It may be added that in 1993, when the goal of zero growth was abandoned, public expenditure increased by 3.0 percent of GFI in one single year, that is, by one half of the expected increase derived from demographic changes over the next 35 years.

Now, increasing unemployment is usually blamed for most of the increases in social transfers in the 1980s and 1990s, and this is often explained as the consequence of "old systems in a new world," i.e. of generous welfare arrangements from the 1960s working in the environment of mass unemployment today. However, as pointed out by Munk Christiansen (1995), this is not a satisfactory interpretation. As mentioned above, the average compensation rate for the unemployed has declined. And if we compare 1983 and 1993 (the two years with the highest unemployment in the 1980s and 1990s), it furthermore turns out that the increases in expenditure for the "uncontrollable" transfers relating to age and unemployment have been far less dramatic (26 percent) than the increase in "other social transfers" (70 percent), that is, the more "controllable" part (see Table 5). Unemployment benefits only increased at the same rate as general economic growth, and old-age pensions increased far less. Even early retirement allowances only increased moderately, whereas social assistance and disablement pensions have increased rapidly. But "other transfers" exhibit by far the largest increase and furthermore account for around half of the total increases in transfers in real terms 1983–1993. These

Table 5. Specification of Transfers to Households, 1983 and 1993, at fixed prices (1983-level).<sup>2)</sup> Bill. DKK, and increase in percent

	1983	1993	Increase bill. DKK	Increase percent
Old-age pensions	24.4	27.2	2.8	11
Unemploym, benefits and social assistance	27.0	34.0	7.0	26
- unemployment benefits	21.0	25.1	4.1	20
- social assistance	6.0	8.8	2.8	47
Disablement pensions <sup>b)</sup>	9.5	15.7	6.2	65
Early Retirement Allowance	6.8	8.6	1.8	27
Sum of transfers above ("uncontrollable")	67.7	85.4	17.7	26
Other transfers ("controllable")	23.5	39.9	16.4	70
Transfers to households, total	91.2	125.3	34.1	37
GDP growth (accumulated)				21

a Deflated with consumer price index.

b. Change in 1984.

Source: Statistiske Efterretninger, various issues.

figures even refer to a period before new leave arrangements and the transitional allowance became widespread. In 1994 and 1995, the last-mentioned transfers exploded, and by 1996, the costs are stipulated to equal the costs of the early retirement allowance. Thus, the conclusion is that the "politically controllable" expenses are less controllable than the "uncontrollable" transfers derived from unemployment and demographic changes. Or in other words, self-control by parliament and government seems to be a more important factor than demography when it comes to the question of controlling public expenditures.

However, "self-control by parliament and government" is a catchword without much content. The question is why it is so difficult for parliaments and governments to control themselves. The explanation can probably be found in party interests, not least in the need of small parties and opposition parties to obtain concessions in political negotiations. However, part of the explanation of increasing transfer expenditures from 1983 to 1993 may simply be found in a lack of attention. Decision makers were aware that it was difficult to control public consumption, and it seems that they were so concerned about this goal that they paid less attention to the increasing transfers. If this is the case, we should expect the opposite to happen in the following years as "increasing transfer expenditures" have now been defined as a most serious problem by influential experts and policy elites.

When it comes to the problem of the public debt (see Table 6), lack of awareness was also part of the explanation. It took quite a long time to abandon the Keynesian notion that state debt was simply a matter of "one

Table 6. State Debt in Denmark, 1974-1996. Bill. DKK

	Gross debt	Pension fund <sup>a)</sup>	Net debt	Net debt as percentage of GFI	Gross interest payments as percentage of GFI
1974	-6.2	3.5	-9.7	-5.5	
1975	-3.3	6.5	-9.8	-4.9	1.4
1976	9.8	11.7	-1.9	-0.9	1.6
1977	21.1	17.9	3.2	1.3	2.2
1978	56.6	29.6	27.0	10.2	2.6
1979	85.7	37.6	48.1	16.5	4.1
1980	126.0	47.2	78.8	24.9	4.7
1981	190.3	58.8	131.5	38.1	6.2
1982	277.9	67.7	210.2	52.9	7.0
1983	359.1	74.9	284.2	64.9	9.4
1984	420.6	82 5	338.1	70.7	11.2
1985	433.4	89.4	344.0	66.1	11.6
1986	421.0	95.0	326.0	56.8	10.6
1987	416.3	100.8	315.5	53.8	9.9
1988	436.6	196.2	330.4	53.3	9.4
1989	457.9	111.4	346.5	52.4	8.7
1990	480.4	118.4	361.9	52.5	8.5
1991	543.1	125.7	417.4	58.6	8.6
1992	584.0	132.2	451.9	60.9	7.9
1993	637.7	138.4	499.3	65.9 <sup>b)</sup>	9.05)
1994	692.3	146.8	545.5	68.5 <sup>b)</sup>	8.3 <sup>b)</sup>
1995	732.5	151.4	581.1	69.9 <sup>b)</sup>	7.8 <sup>b)</sup>
1996	763.9 <sup>b)</sup>	150.0 <sup>b)</sup>	614.0 <sup>b)</sup>	na	na

<sup>\*</sup> From 1970 to 1982, part of the income taxes was earmarked for a "social pension fund" intended to finance future improvements of old-age pensions. It has now been abolished.

Source: Goul Andersen & Munk Christiansen (1991); Danmarks Nationalbank (1996); Statistiske Efterretninger, various issues.

hand borrowing from the other." Increasing awareness of the distributional consequences and of the "disturbing" effects of taxes on economic efficiency means that in the 1990s, decision makers have become highly aware of the problem. However, an even more serious obstacle in the 1990s is the political incentive structure (which is common to most countries): If governments choose to combat the problem, the short-term positive effects are very small, whereas the negative effects (e.g. higher unemployment) are felt immediately. This means that it is difficult to obtain significant effects within a single election term, and this undoubtedly contributes to a postponement of the solution. It is far more tempting to promise tax relief or increasing welfare, as the short-term (net) costs are small, and this is to a large degree what has been happening since the mid-1980s.

b. Preliminary figures.

To conclude our diagnosis, although the forces are not mutually exclusive, the budgetary pressures of the welfare state seem to derive more from political logics (and lack of awareness) than from external pressures in terms of interest groups, demographic change, or even unemployment. "Democracy" may sometimes be a more appropriate label than "steering problems," but in Denmark, new or improved programs only seldom seem to be responses to irresistible pressures "from below." Thus it gives little meaning to speak of a crisis of the welfare system. Furthermore, there does seem to be counteractive forces, both among politicians and in the electorate, when expenditures are about to get out of control. This contributes to keeping the economic problems within certain limits.

## Incentive Problems

In the 1980s and 1990s, interest in the economic problems of the welfare state has increasingly been directed from the macro to the micro level, i.e. to the functioning of markets and to the incentives and disincentives which welfare arrangements generate for economic actors (Sandmo 1991). For instance, the welfare state has been accused of limiting incentives to private savings, "crowding out" investments, etc. Two recent concerns are discussed below: Work incentives related to taxation and to the relatively generous welfare arrangements for the unemployed. These problems are discussed all over Europe, not least in light of Europe's inability to create jobs, as compared with the United States (Møller 1995). However, as marginal taxes for upper, medium and high income groups are unusually high in Denmark, and as welfare arrangements for the unemployed have been unusually generous, in particular for women and (other) low income groups, such problems should be particularly threatening in Denmark. Welfare arrangements give low income groups little incentive to work, and income taxes give medium and high income groups little incentive to work.

#### The Danes Work A Lot

Beginning at the macro level, we can observe that the Danes work a lot. This does not exclude the possibility that they might work more if taxes were lowered but it puts the alleged problems in proportion. As revealed by Table 7, labor market participation is higher in Denmark than in most other countries. From the mid-1960s, married women entered the labor market in large numbers, and twenty years later, housewives had nearly disappeared. This process was facilitated by the provision of large numbers of part-time jobs, but since 1980, the frequency of part-time labor has declined rapidly. Many women still work at slightly reduced hours, but half-time labor has

Table 7. Labor Market Participation in Selected OECD Countries. Labor Force as Percentage of 15-64 Year Olds

		Male			Female		Male + Female
	1960	1974	1993	1960	1974	1993	1993
Denmark	99.5	89.9	86.9	43.5	63.2	78.3	82.6
Sweden	98.5	88.5	79.4	50.1	64.9	75.8	77.6
Norway	92.2	86.7	82.0	36.3	50.0	70.8	76,5
Finland	91.4	80.4	77.6	65.6	65.5	70.0	73.9
Germany	94.4	88.5	77.8	49.2	50.6	60.7	69.4
Netherlands	97.8	84.2	78.6	26.2	29.7	55.8	67.4
France	94.6	85.1	74.5	46.6	50.6	59.0	66.7
Italy	95.3	84.7	74.8	39.6	34.1	43.3	58.9
EU-15	96.1	87.7	77.6	42.1	45.6	56.1	66.9
USA	90.5	85.4	84.9	42.6	52.3	69.1	75.9

Source: OECD (1995a, 40-41).

almost disappeared (Goul Andersen 1991b). Probably the increasing full-time labor is the effect of three interconnected factors: (1) The integration of women at the labor market; (2) compensation for low wage increases; and (3) reduction of the work week (to 37 hours) and longer vacations (5 weeks) enabling more families to work on a double full-time basis and still have some time left. Even if we take account of the relatively short work week, however, the aggregate working effort is still unusually high. Besides, overtime and extra jobs are widespread, especially among younger males (Goul Andersen 1991b).

#### Tax Incentives

Even though labor supply is high, there has been much discussion about the negative incentives of high marginal taxes. However, econometric studies as well as survey analyses have faced unexpected difficulties proving a relationship between income taxes and labor supply, as well as between income taxes and wages (Goul Andersen and Munk Christiansen 1991, Ch. 7). In a summary of evidence from econometric studies, Pedersen (1993, 280) concludes that "empirical evidence so far does not indicate any significant impact from the income tax on the pre-tax wage." As far as the relationship between taxes and labor supply is concerned, an econometric analysis has estimated elasticity to somewhat less than 0.10 for women and just about 0.10 for men (Smith 1991). Pedersen (1993, 271) concludes that "overall, the estimated elasticities are fairly small compared with many studies on labor supply." By the same token, survey evidence indicates no

relationship between taxes and willingness to perform extra labor (Goul Andersen 1994a, 98-105).7

This does not mean that tax incentives are irrelevant, but there is little to indicate that it is a more pertinent problem in Denmark than in other welfare systems, in spite of unusually high marginal taxes for upper-medium and high incomes. Another side effect is the "shadow economy" which has increased, partly in response to increasing income taxes since the 1960s. It is now estimated at approx. 5 percent of GDP (Mogensen et al., 1995). The problem is largely limited to household services, however, (because social security contributions are nearly absent, employers have few incentives to employ illegal labor), and it does not seem that the amount of non-taxed labor is larger than in other Northern European countries, not to mention Southern Europe (Pedersen, forthcoming). There are probably strong effects on do-it-yourself labor, and on this point, Denmark and Sweden have the lowest employment in household services among the OECD countries (Goul Andersen 1994b).

### Incentives of the Unemployment Benefit System

As indicated above, Danish arrangements for the unemployed have been unusually generous, as judged from a comparative perspective. This should, however, be seen in the light of unusually poor employment security in Denmark. Thus, the system has also been beneficial to Danish employers who have more hiring and firing flexibility than employers in most other countries.

Although the system has been tightened in most respects, except benefit levels from 1996 (the reforms are scheduled to be fully implemented by 1998), many economists remain concerned about the small differences between wages and unemployment benefits for low income groups. If we judge the incentive problems on the basis of data collected under the previous system, however, we obtain a very conservative test of such problems.

It turns out that the question of incentives must be split into two separate questions: One question concerning the effect of basic social security, and the other question concerning the effect of the size of differences between unemployment benefits and wages. As far as the first question is concerned, there is little doubt that the unemployment benefit system does reinforce high de facto minimum wages. This can be seen from the so-called "reservation wages" among the unemployed. In a representative, nationwide survey of long-term unemployed (in the following labeled the "1994 Unemployment Survey"), the respondents were asked about the income they expected to receive if they became employed, and about the lowest wage they were willing to work for (reservation wage). Only one third

among unemployed who expected a wage below DKK 165,000 (maximum benefits were 132,000) would be willing to accept a wage below their expected wage (Goul Andersen 1996a). Some 13 percent did not even want to work at their expected wage. Calculations by Pedersen & Smith (1995) also reveal that on average the wage demands of the unemployed are too high compared to the estimated market value of their labor power. Apart from small incentives to work, trade union consciousness and the fear of returning to unemployment at a lower level of unemployment benefits than previously may also play a role here, however.

When it comes to the association between motivation to work and expected gains above unemployment benefits, the results are far more ambiguous. Thus Pedersen & Smith (1995) have calculated that about 25 percent of the employed receive a monthly net gain of less than DKK 500 if we take into account taxes, transportation expenses and possible savings on child care. Furthermore, about one-third of the unemployed did not expect any improvement of their personal economic conditions if they became employed.

However, this is just to repeat that the welfare system is very equality oriented and has moved far towards "decommodification." The important question is whether such conditions affect people's motivation to work, and here the evidence is surprisingly negative. In Table 8, the unemployed are divided into four groups (for detailed operationalizations, see Goul Andersen 1996a):

- The passive, who are not very interested in having a job and who do very little to find one.
- (2) The busy, who are interested in having a job but not for the time being, i.e. they are not actively looking for one.
- (3) The *reluctant*, who are not interested in having a job but have to get a job and are actively looking for one.
- (4) The active, who are interested in having a job and are actively looking for a one.

The marginal distributions between the four groups confirm that the provision of a basic social security level may reduce the eagerness to find a job, but the question here is if the difference between wage income and unemployment benefits is also an important factor, and the answer is overwhelmingly negative: The small group who expects an annual income above DKK 250,000 (i.e. almost twice the level of maximum unemployment benefits) is much more actively job seeking than is typical among the unemployed. By the same token, the small group who expects to earn an income below the level of maximum unemployment benefits (DKK 132,000 or less) is not very active. But among the remaining 85 percent of the long-term unemployed, the level of expected income virtually has no effect at all.

Table 8. Expected Wage and Job Motivation among Long-Term Unemployed, 1994. Percent

	Passive	Busy	Reluctants	Active	Total	N
Expected wage						
132,000 or less	22	25	11	42	100	76
132,001-147,000	14	20	18	48	100	114
147,001-165,000	13	20	17	50	100	226
165,001-200,000	17	15	12	56	100	333
200,001-250,000	15	18	11	56	100	150
250,001 or more	5	4	12	79	100	64
All respondents	17	17	13	53	100	1251

Source: 1994 Unemployment Survey.

To conclude, there may be a certain trade-off between equity and efficiency in the sense that the provision of a basic social security level reduces the incentives of the unemployed to look for a job. But the size of the difference between wages and unemployment benefits does not seem to play an important role. Except at the extremes, money is not the problem. Rather, the "problem" is that a basic social security level reduces the interest in having unattractive jobs, almost regardless of wages. Like other people, the unemployed want jobs that give them something more than just a wage, i.e. not "junk jobs." On the other hand, they are willing to take more attractive "normal" jobs, regardless of low wages (Goul Andersen 1995b, Ch. 6 and 7). This is also confirmed by aggregate data from the period of prosperity after the prolonged Danish recession from 1987-1993. In certain high growth regions in Jutland, long-term unemployment was reduced by nearly 40 percent within the first year of prosperity, and more generally, long-term unemployment declines at a much faster speed than general unemployment (Goul Andersen 1996b).

It may be possible to increase employment by lowering minimum wages and social standards accordingly, thus increasing demand and forcing people to take even the least attractive jobs. It is estimated that a 10 percent reduction would provide about 25,000 new jobs (Ministry of Finance 1995b; Det økonomiske Råd 1995), that is, about a one percent increase in total employment. The costs, however, would not only be increasing inequality in society but also the risk of increasing social marginalization among the unemployed if benefits were too small to allow the unemployed to participate in society's standards and way of living. As the final section will show, the Danish welfare state has managed to avoid this social marginalization among the unemployed to a surprisingly large degree.

Table 9. Attitudes towards Responsibilities of Government, 1994.3 Percent "definitely yes"

	Denmark	Germany (W)	UK	Norway
1. Health care	94	57	85	84
2. Decent pensions	91	54	79	86
3. Decent unemployment benefits	55	19	32	42
4. Help low income students	53	31	49	38
5. Housing for low income families	46	24	47	27
6. Ensure full employment	41	30	24	52
7. Reduce income differences	30	22	49	38

a. Wording: "It is much debated what should be government responsibilities and what the government should not interfere with. Now, I'll mention some tasks and ask if you think it is: 1. Definitely a government responsibility. 2. Probably a government responsibility. 3. Probably not a government responsibility."

Source: ISSP 1990, quoted from Taylor-Gooby (1995, 36-37). Sample size is between approx. 1000 and 2000.

## Legitimation Problems

Most "classical" theories of legitimation problems have been disproved by historical developments. This holds for Wilensky's (1975) "welfare backlash" of the middle mass; it holds for rising expectations arguments of neo-Marxists (Habermas 1973; Offe 1984) and demand overload theories (Birch 1984); and it holds for Rose & Peters' (1978) "bankruptcy" argument that welfare support would erode when real take-home pay declined due to increasing taxes, just to mention a few. Today, the question is more about ambivalence, new cleavages, alienation and morality. We address some of these questions briefly below.

#### Solidarity and Individualism

There are few opportunities to compare welfare attitudes in Denmark and other countries. However, ISSP questions on responsibilities of government were included in the Danish 1994 election survey, and the data in Table 9 indicate that in most respects, the demand for government responsibilities is very large in Denmark. There is one exception, however: Along with the Germans, the Danes are the least inclined to believe that it is a government responsibility to reduce income differences. Widespread support for the welfare state is also indicated by public expenditure questions (Goul Andersen & Munk Christiansen 1991, Ch. 10; Goul Andersen 1995c and 1995d).

In short, we can safely conclude that the Danish welfare state enjoys widespread public support. This does not mean that people are entirely uncritical. Needless to say, we find more negative attitudes when asking

Table 10. Attitudes towards Welfare, State and Equality, Denmark 1969-1994. PDI (Percentage Difference Index) in Favor of the State and Equality

	1969/71	1973/74	1979	1984	1990	1994
Strive for total equality     More income equality than now     State control with investments     State control with business life     Maintain social reforms	19 39 29 -9 44	15 32 40 -12 -8	10 19 40 -10 25	-21 1 18 -23 39	-23 26 16 -26 39	9 - -25 35

Source: Danish election surveys. Sample size between 1000 and 2000. Wording: 1. "In politics we should strive to provide the same economic conditions for everybody, regardless of job and education" (agree minus disagree). 2. "A says: Differences in incomes and living standards are still too large in this country. Therefore, people with lower incomes should experience a quicker improvement of living standards than those with higher incomes. B says: The present nivellation of incomes is sufficient. The remaining income differentials should largely be maintained" (agree with A minus agree with B). 3. "Government should have more control with private investments" (agree minus disagree). 4. "A says: Businessmen and industrialists should be allowed to manage their own affairs to a larger degree. B says: The government should control and coordinate business life. At least, state control should not be less than it is at present in Denmark" (agree with B minus agree with A). 5. "A says: We have gone too far with social reforms in this country. People should to a larger extent manage without social welfare and public contributions. B says: The social reforms already adopted in our country should be maintained, at least at the present level" (agree with B minus agree with A).

about abuse, about the size of the bureaucracy, or about efficiency in the public sector (see e.g. Goul Andersen 1982; Svallfors 1989; Hviid Nielsen 1994; Goul Andersen 1995c). Some scholars would conceive of such differences as "ambivalence" (Feldman & Zaller 1992); however, at this point it is more plausible to speak of various subdimensions of attitudes which may be perfectly consistent (Papadakis 1992). The task of political leaders is to strike a balance, for instance between equity and risks of abuse; if they fail, attitudes towards abuse may become more salient and perhaps even undermine general welfare state support. Indeed, this seems to be an important part of the explanation of the 1973 Danish "welfare backlash" when even hard-core socialists complained about social abuse (Goul Andersen 1982). More generally, abuse and inefficiency, or the fear of excessive costs which are impossible to finance, rather than lack of solidarity seem to be the Achilles' heel of welfare legitimacy (Svallfors 1989; Rothstein 1994).

The arguments against the "ambivalence" interpretation are also relevant when we compare welfare attitudes with other social attitudes. Table 10 shows that overall support for the maintenance of welfare has remained quite stable since the 1960s (except for a temporary backlash in 1973/74), despite almost uninterrupted improvements and expansions. However, at the same

time, support for state regulation of the market has declined significantly, and support for equality has declined even more.

This disjunction between welfare, state and equality which has also been observed in Norway (Martinussen 1988, 1993) probably reflects increasing individualism (Gundelach & Riis 1992) as well as a "victory of the market." It does not mean that people would welcome increasing inequality (for instance, only 16 percent would accept a lowering of minimum wages; see Goul Andersen 1996b), but there are limits to the demand for equality, and probably increasingly so. However, more individualist values do *not* imply a breakdown of solidarity, nor even "ambivalence" in relation to welfare state support.

Even if aggregate measures reveal no signs of declining solidarity, one might imagine a decline of solidarity in terms of increasing polarization between people with stable employment and people who are dependent on welfare state support. This is what can be expected from self-interested actor models, and exactly such a polarization between the employed majority and the welfare dependent minority is at the core of many recent debates.

Now, in most welfare states except the residual ones, it is quite difficult to identify who is dependent on the welfare state and who is not. This is particularly true for the universalist Scandinavian model, and it is exactly one of the rationalizations of universalism that it seeks to avoid such divisions. Leaving aside the question of welfare services, we may begin by distinguishing between those who are dependent on transfer income and those who earn their own income. However, if we simply compare these two groups, we find no attitudinal differences at all (Goul Andersen 1995c; 1995d). This is partly explained by quite negative attitudes among old-age pensioners who were socialized before the expansion of the welfare state in the 1960s and have lower expectations and different values.

Acknowledging that such generational differences may also be relevant, we could then confine the analysis to the 18-59 year olds. However, even here, we find no clear divisions between the employed and the publicly supported (in all instances, explained variance is below one percent). Again, the self-interest model is too simple: Firstly, some 30 percent of the labor force are public employees who hold positive attitudes towards the welfare state – not only towards social services, but also towards social security transfers. Secondly, arguments about polarization tend to forget that people live in families. As most women belong to the labor force, there is typically only one unemployed per household – but many more households than individuals that are affected by unemployment. If we include close relatives such as parents and children, even more people are affected. In short, if welfare support declines, it is likely to follow a parallel trend in all groups in society – among "insiders" and "outsiders" alike – and will not be a response to unwillingness to pay.

### Alienating Effects of the Welfare State

A long tradition of welfare state criticism contends that legitimacy is not a matter of attitudes but rather a question of "alienating" effects of the welfare state, in particular the relationship between the bureaucratic rationality of the state and the norms and values of civil society. Ever since Tocqueville's (1835/40) vision of a mass society with a paternalist, benevolent state, a long intellectual tradition (both left and right-wing) has warned against a deterioration of the virtues of civil society. Thus, Habermas (1981) has argued that the "life world" is being colonized by the "system world," echoing to some degree Weber's arguments about the "iron cage" of rationality in modern society (Bild 1989); Wolfe (1989) has argued that the solidarity of civil society declines alongside with the institutionalization of solidarity in the welfare state; and others have warned against "welfare dependency." Scandinavian critics of the "patronizing state" include e.g. Arvidsson, Berntsson and Dencik (1993).

However, Tocqueville himself pointed at citizen participation in public life as a major cure against such tendencies. Inspired by Tocqueville, J. S. Mills and later social liberal writers also emphasized participation, but added that the state should provide the necessary resources to enable people to participate. In the modern welfare state, it may furthermore be added that the question of paternalism vs. empowerment is also a question of development of institutions that are responsive and invites citizen participation (Goul Andersen & Hoff, forthcoming).

At this point, we shall examine only a few aspects. Among others, we have to leave aside the question of whether the welfare state develops cynical citizens concerned only with satisfying their own needs, 10 but we may examine the *feeling* of paternalism.

In Denmark, the younger generations have moved significantly to the right in the 1980s and 1990s. This is associated with their increasing individualism and declining belief in equality (Gundelach & Riis 1992; Goul Andersen 1996b), and political observers have sometimes suggested that this is an effect of dissatisfaction with the paternalism of the welfare state. However, the very opposite turns out to be the case. As shown in Table 11, older voters tend to agree that "the welfare state leads to paternalism" but among the young generation, only one fifth answers the question affirmatively. It furthermore turns out that there is a very large generation gap among the supporters of the right-wing parties on this issue. Young liberals and conservatives are even less inclined to complain about paternalism than older Social Democrats.

Table 11. Does the Welfare State Lead to Paternalism? By Age and Party Choice. Percentages and PDI (Percentage Difference Index)

			All A	All Voters		By Part (P	By Party Choice (PDI)		z	
19     57     24     -38     -51     -27     635       29     55     16     -26     -40     -12     853       49     35     16     +14     -11     +41     533       31     51     18     -20     -35     +1     2021		Agree	Disagree	Don't know	PDI	Soc. Dem.	Bourgeoish	ΑII	Soc. Dem. Bourgeois	Bourgeois <sup>b)</sup>
19     57     24     -38     -51     -27     635       29     55     16     -26     -40     -12     853       49     35     16     +14     -11     +41     533       31     51     18     -20     -35     +1     2021	Age Group									
29 55 16 –26 –40 –12 853 49 35 16 +14 –11 +41 533 31 51 18 –20 –35 +1 2021	18-34	19	57	24	-38	-51	-27	635	136	256
49 35 16 +14 -11 +41 533 31 51 18 -20 -35 +1 2021	35-59	53	55	9	-26	-40	-12	853	301	299
31 51 18 -20 -35 +1 2021	+09	49	35	91	+ 14	=	+4	533	<u> 5</u>	234
	All	31	51	<u>&amp;</u>	-20	-35	<del>-</del>	2021	109	789

Agree minus disagree.
 Voted for Conservatives, Liberals or Progress Party.
 Source: Danish Election Survey, 1994. Wording: "The welfare state leads to paternalism towards citizens."

Table 12. Inequality in Disposable Incomes (Gini Coefficients), Annual Change in Gini Coefficients in the 1980s, and Inequality in Primary Income Distribution (Wage Inequality Index)

	Gini Coefficients around 1986/7	Change Per Year 1980s	Wage Inequality Index 1990
Denmark	0.21	-0.003	2.15
Sweden	0.22	0.004	2.08
Finland	0.21	-0.005	na
Germany	0.25	0.001	2.52
France	0.29	0.001	3.02
Netherlands	0.27	0.003	na
UK	0.31	0.008	3.21
USA	0.34	0.002	5.55

Source: Ministry of Finance (1995b, 275ff), based on OECD (1993; 1995). Entries in the last column are ratios between the incomes of the "high" and "low" income groups.

## Achievements

A record of the Danish welfare state would be incomplete without an account of its achievements. Needless to say, it is generally recognized even among welfare state critics that the provision of care facilities for children and the elderly has contributed significantly to improving women's conditions in Danish society. "Objective" judgments, taking comparative standards as criteria, would probably conclude that the Danish welfare state provides unusually high care standards for pre-school children and the elderly (although many Danes disagree on the last point). The attainments of the educational system and the health sector are probably more problematic, but here it is more important to evaluate to which degree the welfare state has been able to meet the challenges of increasing inequality and labor market marginalization as this is frequently seen more or less as the end of Marshall's (1949) idea of social citizenship or "full citizenship" (van Steenbergen, ed. 1994).

Even though *increasing* equality has lost importance as a top priority of public policies, as well as among citizens, equality remains a basic premise of the Danish welfare state. It has also been very successful in creating equality. As shown in Table 12, Denmark has about the lowest inequality in the distribution of disposable incomes (measured by Gini coefficients), <sup>11</sup> and unlike many countries, Denmark has not experienced increasing inequality during the 1980s (Hansen 1990, 1995). Furthermore, inequality in political participation has declined in almost all fields during the 1980s (Andersen et al. 1993; Goul Andersen & Hoff forthcoming).

It is generally agreed that the most important challenges to the European welfare states are constituted by changes on the labor market, in particular

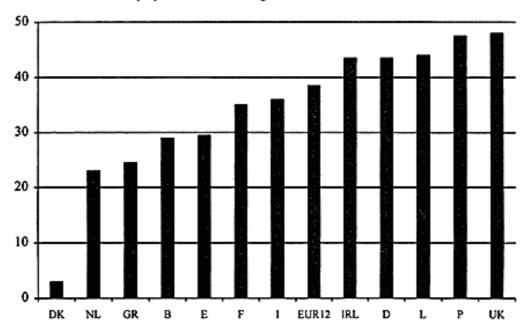


Fig. 2. Proportion of Households Living below Poverty Line, a) among Households where Head of Household is Unemployed. 1988. Percentages.

a. (Relative) poverty is defined as having less than one half of the consumption possibilities of the median household (corrected for household size and composition). Source: European Commission (1994).

the tendencies towards marginalization and loss of citizenship of a considerable proportion of the labor force.<sup>12</sup>

As far as material well-being is concerned, the unemployed do not appear marginalized in Denmark. As Fig. 2 demonstrates, only 3 percent of the households where the head of household is unemployed live below the (relative) poverty line. This may be compared to 22 percent in the Netherlands and to an EU average of 38 percent. It also turns out that among the unemployed who are married/cohabiting, the proportion of home owners remain above 50 percent, regardless of duration of unemployment, i.e., even among people who have had no ordinary employment for 10 years or more (see Goul Andersen 1996a).

Now, material well-being may be a necessary but not a sufficient condition to avoid social marginalization among the unemployed. However, even data on subjective well-being point in the same direction. Only 34 percent of the long-term unemployed express a lower level of well-being compared to when they were employed, and a huge majority have, according to their own information, the same or even more contacts with friends and acquaintances than previously (Goul Andersen 1996a).

This does not speak against innumerable reports which indicate unanimously that unemployment is associated with nearly all conceivable social problems. But the results do indicate that the *majority* of the unemployed, even of the long-term unemployed, do not experience such problems to a considerable degree. This is also confirmed by the fact that when the unemployed were asked whether they "could accept a period without work if (they) could receive unemployment benefits or social assistance as long as (they) wished," 44 percent answered that they "would welcome it," whereas 29 percent "wouldn't like it but could make the best of it" (Goul Andersen 1996a). Finally, it turns out that there is no significant causal effect of unemployment upon political participation (Svensson & Togeby 1991; Goul Andersen & Hoff 1995).

## Conclusions

The Scandinavian welfare model is still alive and in good shape. The unusually severe problems of the Swedish economy in the 1990s is not an indication of a crisis of the Scandinavian welfare system. The ability of the Scandinavian model to withstand long-term economic problems is demonstrated convincingly by the Danish welfare state in the 1980s and 1990s, and Sweden is likely to recover with its welfare systems largely intact (albeit on a slightly less ambitious level).

On the other hand, the achievements of the Scandinavian welfare systems should not be exaggerated. Several welfare arrangements may be more generous, more efficient, or both, in other welfare systems. Besides, most welfare systems, including Scandinavia's, have suffered from political incentive problems and other steering problems which tend to generate a large public debt with interest payments that limit the long term economic capacities of the welfare state. There is also a permanent challenge, not least in service-oriented welfare states of the Scandinavian type, to ensure efficiency in public service "production," and to avoid paternalism. Finally, the problem of striking a balance between equity on the one hand and economic efficiency or avoidance of abuse at the other always remains.

The fact that this article has concentrated on positive aspects should not be misperceived as an apologetic defense. Rather, the point is that most of the problems highlighted in theoretical debates seem, by and large, to have been solved quite successfully in the Danish welfare state, and this confirms the vitality of this welfare *model* or welfare *system*. Certainly economic management may be far less than optimal. But there is nothing to indicate that the economic problems constitute a "crisis," and the lesson from the 1980s is that such problems may be effectively counteracted when they become sufficiently threatening. And certainly, paternalism may be a latent

threat, but it may be effectively counteracted by providing citizens with resources to defend their interests and by providing opportunities of user influence in public service.

Perhaps most importantly, the Scandinavian welfare systems have had to give in as far as the goal of full employment is concerned. In 1990, Esping-Andersen predicted that mass unemployment was the Achilles' heel of the Scandinavian or "Social Democratic" model; the Swedish experience from 1990-1993 comes close to confirming this statement, but with the important qualification, illustrated by Denmark, that it is possible to adjust to this situation. And indeed, the most convincing attainment of the Scandinavian model, demonstrated by Denmark, is exactly how it manages to live with unemployment, i.e. how it has managed to avoid increasing inequality and to maintain citizenship among the unemployed in a situation of enduring mass unemployment. There are virtually no signs of a developing two thirds society, nor of a political conflict structure characterized by loss of solidarity between labor market "insiders" and "outsiders." Furthermore, the maintenance of equality and citizenship has seemingly been achieved without significant loss of economic efficiency. This is not an ideal situation compared with full employment, but it is certainly not a bad "second-best" solution.

#### NOTES

- A pension supplement is means-tested (only on income) but is received by most pensioners. Besides, there is a small, employment-related (but not earnings-related), funds-based pension supplement (ATP). A universal flat-rate pension system may be interpreted either as a typical aspect of the Scandinavian model which was abandoned in Norway and Sweden in favor of a contribution-related supplementary system (Rold Andersen 1993) or as a residual, liberal deviance from the model as it has paved the way for an enormous expansion of private pension schemes (Esping-Andersen 1990; Hagen 1991). As a "residual" model, however, the Danish system is unusually generous, as compensation rates for many single, unskilled workers come close to 100 percent (Arbejdsmarkedspensionsudvalget 1988).
- 2. Since 1996, the system has been tightened. Now 52 weeks of normal employment are required to qualify for benefits; the maximum length of an unemployment period will be limited to five years; and the unemployed will be obliged to participate in an activation program after two years of unemployment until the end of the period (previously four years). Further, the system has been tightened for unemployed aged less than 25 years.
- An equivalent account by the Danish Ministry of Finance (1994) shows the following figures for 1991: Denmark: 53.4 percent; Netherlands 45.6; Germany 50.3 percent. (Correcting further for double counting of pensions for public employees, and for business cycle variations, the Ministry found that the entire difference between Denmark and Germany disappeared).
- 4. At least they are not (vertically) redistributive if we look exclusively at the consumption side. In Denmark, services as a whole are almost neutral as far as redistribution is concerned (Hansen 1990). Still, state provision of such services nevertheless imply a massive redistribution compared to a situation where such services were provided by the market: Services are consumed equally, but the rich pay

the most, even when taxes are proportional (see also Rothstein 1994, 179). Much of the welfare state criticism at this point fails by implicitly assuming that redistribution demands that both the consumption side and financing should be to the advantage of the poor. However, it is sufficient that one of these conditions is fulfilled (Goul Andersen 1991a), and in the real world, total privatization of services rather than means testing is the most relevant counterfactual. In fact, the tax equivalent of total privatization is a poll tax.

- The figures in Table VII are a bit inflated by high frequencies of part-time supplementary labor among school children and students.
- 6. These figures refer to overall elasticities which include both an incentive effect and an income effect (as taxes are lowered, consumption possibilities increase, and people have to work less). The so-called "compensated elasticity" where incentive effects are isolated is about 0.15 for men (Smith 1990), but for practical purposes, it is the overall elasticity that is important.
- 7. In 1990, two surveys were carried out almost simultaneously. In the first survey, the respondents were asked whether they would want to perform extra work if income taxes were lowered. In the second survey they were asked whether they had performed extra work within the last year. The figures turned out to be entirely identical. Besides, in the second survey respondents were also asked if they wanted to perform extra work if they had the opportunity, and the proportion answering "yes" was substantially higher than the proportion indicating that they would work more if taxes were lowered.
- Unemployment survey carried out by the Danish National Institute of Social Research, November 1994. Nationwide representative survey of approx. 1,250 respondents who had been unemployed for at least six months at the time of the interview. The respondents had been unemployed for at least six months before the interview took place. For details about the survey, see Ministry of Finance (1995a) and Goul Andersen (1995b).
- 9. Subtracting savings on child care is problematic. As the huge majority of 3-5 years old children attend kindergartens, children staying at home may become "deviant," and most parents want their children to attend kindergartens even if they have the opportunity to keep their children at home.
- See Martinussen (1994) and Koch-Nielsen (1996) for counter-evidence against this alienation hypothesis.
- 11. Data from the European Commission (1995) further reveal that Denmark has by far the lowest proportion of households living in poverty among the EU countries, if poverty is defined as having less than one half of the median household in disposable income (corrected for household size and composition).
- By marginalization, we do not mean "exclusion" (which in the Danish case appears to be more of a voluntary than involuntary nature) but long-term or recurring unemployment among those who belong to the labor force (following Halvorsen 1995; Johannessen 1995).

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